

## ZONE ACTIVITY REPORT

This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island and Out of Area sales transactions. OneKey<sup>®</sup> MLS publishes monthly MARKET UPDATE Reports for all counties represented under the OneKey<sup>®</sup> MLS geographic footprint, which are available at <https://www.onekeymlsny.com/market-statistics> where you can also access a glossary of market data terms.

### August-2023 REVISED

Zn	LISTINGS				INVENTORY					Inv Value (IV)		Supply	Contract Value (CV)			Closings			Market Facts					Summary-Calendar YTD			
	# Ofcs	New ML's	New OE's	Total	Rent	Comm	Land	Res	Avg Price	Median Price	Mths Supply	Units	Avg Price	Median Price	#	Avg Price	Median Price	% Of Avg Cv to IV	% Of Med CV to IV	% CO Brk	Orig\$ Sp\$ %Dif	Lp\$ Sp\$ %Dif	Listings	Under Contract	Closed	Closing Gross Volume	
20	146	313	25	487	73	63	10	341	1,345,544	929,000	1.6	190	921,130	772,500	223	921,076	815,000	68%	83%	79%	-1.7	-2.6	2,252	1,350	1,227	1,049,861,277	
21	159	505	27	931	314	119	29	469	692,709	595,000	1.6	289	602,525	564,000	278	600,404	575,000	87%	95%	81%	-2.3	-2.6	3,590	2,194	2,005	1,097,476,305	
24	95	203	18	345	52	57	14	222	1,004,361	744,000	1.5	156	646,650	627,500	195	676,747	640,000	64%	84%	82%	-2.7	-3.1	1,678	1,141	1,032	675,858,135	
25	99	329	15	730	120	108	103	399	784,953	579,999	2.1	208	561,838	525,000	205	500,882	495,000	72%	91%	79%	-1.2	-2.0	2,442	1,532	1,378	679,195,629	
28	104	470	9	775	146	101	53	475	791,090	579,000	1.6	276	532,737	530,000	340	541,323	521,500	67%	92%	84%	-1.8	-2.6	3,260	2,085	1,916	974,586,565	
30	58	127	8	577	244	38	51	244	1,531,896	1,195,000	3.4	68	971,173	807,500	68	998,222	717,500	63%	68%	69%	3.0	0.8	1,066	460	409	375,162,122	
31	71	202	1	1,270	614	51	65	540	3,496,436	2,495,000	8.3	63	1,912,587	1,218,000	66	1,521,735	1,135,000	55%	49%	59%	6.7	4.7	1,736	498	449	804,523,697	
S	732	2,149	103	5,115	1,563	537	325	2,690	1,471,190	749,945	2.1	1,250	720,362	590,000	1,375	697,689	590,000	49%	79%	80%	-1.3	-2.1	16,024	9,260	8,416	5,656,663,730	
3	279	597	10	1,369	250	184	64	871	2,217,640	1,350,000	2.4	317	1,235,015	879,000	415	1,234,361	980,000	56%	65%	64%	2.1	0.6	4,836	2,411	2,112	2,409,770,024	
4	50	184	10	257	47	41	1	168	717,612	689,000	1.0	122	651,028	650,000	139	664,550	640,000	91%	94%	76%	-0.9	-1.7	1,359	886	839	538,129,459	
5	81	168	11	244	22	40	3	179	851,413	764,999	1.1	148	724,241	682,500	163	754,311	700,000	85%	89%	87%	-2.1	-2.8	1,488	1,046	893	645,640,600	
6	230	573	11	1,239	328	174	9	728	1,011,850	749,000	2.8	248	731,271	657,500	297	732,160	650,000	72%	88%	73%	2.1	0.7	4,501	1,985	1,773	1,189,363,134	
8	198	276	9	598	77	121	9	391	834,639	725,000	1.7	168	746,856	691,000	202	779,999	707,500	89%	95%	68%	-3.8	-0.4	2,468	1,355	1,199	888,948,998	
N	838	1,798	51	3,707	724	560	86	2,337	1,398,159	829,000	2.0	1,003	882,293	710,000	1,216	906,740	726,000	63%	86%	71%	0.2	-0.3	14,652	7,683	6,816	5,671,852,215	
10	143	367	6	1,169	153	120	9	887	691,628	509,000	5.7	144	648,199	580,000	143	670,151	545,888	94%	114%	59%	3.0	1.3	2,921	1,095	928	599,393,649	
11	146	406	2	1,314	95	270	23	926	831,852	624,000	7.1	132	728,923	595,000	124	745,617	732,375	88%	95%	56%	4.7	2.8	3,228	1,017	840	604,036,857	
12	246	798	12	2,478	218	414	21	1,825	880,272	748,000	5.4	320	733,307	699,500	331	722,529	650,000	83%	94%	56%	5.7	3.6	6,576	2,420	2,081	1,496,005,820	
13	94	176	1	508	74	47	18	369	808,465	775,000	4.9	76	629,553	672,000	66	623,855	642,500	78%	87%	62%	6.8	3.4	1,454	570	456	311,658,135	
14	56	254	3	727	131	94	13	489	914,462	739,000	5.0	102	637,891	656,250	83	681,957	670,000	70%	89%	64%	3.1	1.6	2,176	859	626	431,901,819	
15	99	164	2	385	59	34	10	282	775,298	729,000	4.3	68	666,243	650,000	58	656,565	655,000	86%	89%	69%	2.9	1.1	1,118	538	471	309,900,037	
Q	784	2,165	26	6,581	730	979	94	4,778	827,626	699,000	6.1	842	691,788	655,000	805	699,755	650,000	84%	94%	59%	4.7	2.7	17,473	6,499	5,402	3,752,896,317	
A	2,354	6,112	180	15,403	3,017	2,076	505	9,805	1,140,173	749,000	3.0	3,095	765,089	645,000	3,396	773,033	650,000	67%	86%	72%	0.7	-0.3	48,149	23,442	20,634	15,081,412,262	
O	2,174	4,454	1	11,955	1,889	1,581	1,326	7,159	1,089,516	650,000	3.6	2,037	N/A	N/A	2,400	759,571	580,000	N/A	N/A	79%	0.0	-1.2	40,694	17,838	15,365	1,822,970,400	
T	4,528	10,566	181	27,358	4,906	3,657	1,831	16,964	1,118,795	712,650	3.4	5,132	N/A	N/A	5,796	767,459	630,000	N/A	N/A	75%	0.4	-0.7	88,843	41,280	35,999	16,904,382,662	

S=Suffolk N= Nassau Q= Queens A= All O= Out of Area including Brooklyn, Manhattan & Hudson Valley Sales T= Total of ALL sales for OneKey MLS

### LAST MONTHS ACTIVITY REPORT (July-2023)

S	732	2,015	135	5,094	1,580	497	334	2,683	1,452,534	749,000	2.4	1,151	734,946	595,000	1,113	680,230	575,000	51%	79%	81%	-1.2	-1.9	13,875	8,010	7,041	4,697,341,569
N	837	1,815	80	3,794	700	553	97	2,444	1,410,930	828,944	2.5	909	884,339	730,000	957	914,498	725,000	63%	88%	74%	1.0	-0.1	12,854	6,680	5,600	4,569,255,939
Q	784	2,046	18	6,614	677	1,008	96	4,833	828,107	699,000	6.7	783	721,487	670,000	696	715,006	675,000	87%	96%	59%	5.1	3.0	15,308	5,657	4,597	3,189,593,486
A	2,353	5,876	233	15,502	2,957	2,058	527	9,960	1,139,327	749,000	3.5	2,843	778,968	654,650	2,766	770,034	650,000	68%	87%	73%	1.2	-0.1	42,037	20,347	17,238	12,456,190,994
O	2,151	4,745	0	12,149	1,929	1,602	1,367	7,251	1,095,642	650,000	3.8	2,074	N/A	N/A	2,042	750,003	575,000	N/A	N/A	79%	-0.3	-1.6	36,240	15,801	12,965	1,531,506,126
T	4,504	10,621	233	27,651	4,886	3,660	1,894	17,211	1,120,923	709,990	3.8	4,917	N/A	N/A	4,808	761,527	625,000	N/A	N/A	76%	0.5	-0.7	78,277	36,148	30,203	13,987,697,120

### LAST YEARS ACTIVITY REPORT AT THIS TIME

S	761	2,252	117	5,693	1,102	509	394	3,688	1,176,505	639,000	2.0	1,591	664,354	536,000	1,694	667,789	564,500	56%	84%	82%	-2.1	-2.6	19,280	11,308	11,150	7,453,873,949
N	855	2,020	53	4,486	699	514	107	3,166	1,258,783	749,694	2.4	1,136	785,138	660,000	1,391	846,770	700,000	62%	88%	73%	0.1	-0.7	16,777	9,106	9,266	7,594,456,174
Q	826	2,461	43	7,369	880	968	88	5,433	805,045	685,000	5.7	926	734,225	690,000	959	713,214	680,000	91%	101%	61%	3.4	2.0	20,691	7,772	7,668	5,577,739,446
A	2,442	6,733	213	17,548	2,681	1,991	589	12,287	1,033,456	698,000	3.1	3,653	719,627	610,000	4,044	740,125	635,000	70%	87%	74%	0.0	-0.9	56,748	28,186	28,084	20,626,069,569
O	2,185	5,451	1	14,611	1,786	1,531	1,428	9,866	1,125,860	630,000	3.1	2,768	N/A	N/A	3,085	796,479	589,000	N/A	N/A	82%	-64.4	-1.3	46,803	22,714	21,038	16,756,325,202
T	4,627	12,184	214	32,159	4,467	3,522	2,017	22,153	1,074,608	672,000	3.2	6,421	N/A	N/A	7,129	764,511	620,000	N/A	N/A	77%	-27.9	-1.1	103,551	50,900	49,122	37,382,394,771

NOTE: Beginning with the January 2021 report, all Brooklyn and out of area listing and sales activity will be collectively reported in the new O field. This change may inadvertently affect some numbers previously reported. Beginning January 2022, the Zone Activity report will be recalculated each month to reflect the most current numbers for up to 3 months of previously reported activity.