

# ZONE ACTIVITY REPORT

This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island and Out of Area sales transactions. OneKey® MLS publishes monthly MARKET UPDATE Reports for all counties represented under the OneKey® MLS geographic footprint, which are available at <https://www.onekeymlsny.com/market-statistics> where you can also access a glossary of market data terms.

## July-2023 REVISED

Zn	LISTINGS			INVENTORY					Inv Value (IV)		Supply	Contract Value (CV)			Closings			Market Facts					Summary-Calendar YTD			
	# Ofcs	New ML's	New OE's	Total	Rent	Comm	Land	Res	Avg Price	Median Price	Mths Supply	Units	Avg Price	Median Price	#	Avg Price	Median Price	% Of Avg Cv to IV	% Of Med Cv to IV	% CO Brk	Orig\$ Sp\$ %Dif	Lp\$ Sp\$ %Dif	Listings	Under Contract	Closed	Closing Gross Volume
20	147	279	22	469	66	56	10	337	1,387,822	899,000	2.2	158	947,662	799,450	187	924,235	765,000	68%	89%	83%	-1.8	-2.6	1,939	1,160	1,004	844,461,329
21	159	462	29	914	300	119	31	464	708,563	597,000	1.9	263	592,402	570,000	253	562,162	547,500	84%	95%	77%	-1.1	-1.8	3,085	1,905	1,727	930,563,993
24	95	215	21	374	51	49	14	260	941,510	719,000	1.6	166	676,282	652,500	131	649,072	635,000	72%	91%	79%	-1.9	-2.4	1,475	985	837	543,892,470
25	98	302	16	701	104	101	107	389	769,730	569,999	2.3	180	535,176	489,995	188	523,841	500,000	70%	86%	85%	-2.6	-2.8	2,113	1,324	1,173	576,514,819
28	102	428	16	773	148	100	52	473	768,056	569,900	1.9	250	537,103	525,000	252	539,243	525,000	70%	92%	85%	-2.3	-2.8	2,790	1,809	1,576	790,536,745
30	59	132	24	594	253	38	54	249	1,512,410	1,100,000	3.8	64	1,000,939	755,000	51	802,945	659,000	66%	69%	75%	6.5	3.7	939	392	341	307,283,026
31	72	197	7	1,269	658	34	66	511	3,554,951	2,499,000	8.1	70	1,906,573	1,337,500	51	1,601,705	1,279,000	54%	54%	67%	6.0	3.0	1,534	435	383	704,089,187
S	732	2,015	135	5,094	1,580	497	334	2,683	1,452,534	749,000	2.4	1,151	734,946	595,000	1,113	680,230	575,000	51%	79%	81%	-1.2	-1.9	13,875	8,010	7,041	4,697,341,569
3	279	593	31	1,396	219	178	69	930	2,246,918	1,350,000	3.0	283	1,208,613	920,000	316	1,305,579	966,500	54%	68%	67%	2.4	1.2	4,239	2,094	1,697	1,897,510,209
4	51	175	10	250	37	33	2	178	679,653	662,500	1.5	106	652,786	650,000	123	672,663	650,000	96%	98%	74%	-0.6	-1.7	1,175	764	700	445,757,009
5	80	197	9	268	22	42	4	200	847,724	754,444	1.6	132	765,795	708,125	128	720,867	685,000	90%	94%	79%	-2.5	-3.5	1,320	898	730	522,687,907
6	229	528	20	1,269	343	184	14	728	998,668	735,000	3.3	219	720,860	650,000	227	681,021	645,000	72%	88%	79%	1.8	0.8	3,928	1,737	1,476	971,911,614
8	198	322	10	611	79	116	8	408	836,095	699,945	2.1	169	790,026	720,000	163	816,022	730,000	94%	103%	74%	1.3	0.0	2,192	1,187	997	731,389,200
N	837	1,815	80	3,794	700	553	97	2,444	1,410,930	828,944	2.5	909	884,339	730,000	957	914,498	725,000	63%	88%	74%	1.0	-0.1	12,854	6,680	5,600	4,569,255,939
10	141	341	5	1,183	148	121	8	906	680,011	499,999	6.0	142	596,237	545,000	123	696,737	555,000	88%	109%	51%	6.2	3.4	2,554	951	785	503,562,056
11	148	385	3	1,333	109	278	23	923	861,316	640,000	7.2	134	829,398	734,875	104	718,948	680,000	96%	115%	54%	5.3	3.5	2,822	885	716	511,580,349
12	245	784	6	2,531	206	407	21	1,897	877,754	738,000	6.1	299	744,831	700,000	275	707,914	650,000	85%	95%	59%	5.3	3.4	5,778	2,100	1,750	1,256,848,721
13	95	170	0	497	59	50	20	368	790,757	769,000	6.1	70	679,543	655,000	60	767,736	697,500	86%	85%	72%	5.2	3.4	1,278	494	390	270,483,705
14	57	231	1	713	107	111	13	482	904,040	720,000	5.9	85	738,062	660,000	80	739,081	692,500	82%	92%	70%	2.8	0.8	1,922	757	543	375,299,388
15	98	135	3	357	48	41	11	257	775,523	699,999	5.6	53	681,359	680,000	54	690,881	662,500	88%	97%	63%	4.1	2.8	954	470	413	271,819,267
Q	784	2,046	18	6,614	677	1,008	96	4,833	828,107	699,000	6.7	783	721,487	670,000	696	715,006	675,000	87%	96%	59%	5.1	3.0	15,308	5,657	4,597	3,189,593,486
A	2,353	5,876	233	15,502	2,957	2,058	527	9,960	1,139,327	749,000	3.5	2,843	778,968	654,650	2,766	770,034	650,000	68%	87%	73%	1.2	-0.1	42,037	20,347	17,238	12,456,190,994
O	2,151	4,745	0	12,149	1,929	1,602	1,367	7,251	1,095,642	650,000	3.8	2,074	N/A	N/A	2,042	750,003	575,000	N/A	N/A	79%	-0.3	-1.6	36,240	15,801	12,965	1,531,506,126
T	4,504	10,621	233	27,651	4,886	3,660	1,894	17,211	1,120,923	709,990	3.8	4,917	N/A	N/A	4,808	761,527	625,000	N/A	N/A	76%	0.5	-0.7	78,277	36,148	30,203	13,987,697,120

S=Suffolk N= Nassau Q= Queens A= All O= Out of Area including Brooklyn, Manhattan & Hudson Valley Sales T= Total of ALL sales for OneKey MLS

## LAST MONTHS ACTIVITY REPORT (June-2023)

S	729	2,152	129	4,914	1,558	491	335	2,530	1,443,869	749,000	2.2	1,292	695,482	590,000	1,276	685,807	565,000	48%	79%	83%	-0.5	-1.4	11,860	6,859	5,928	3,940,245,712
N	834	1,964	87	3,726	684	538	102	2,402	1,447,650	830,500	2.0	1,160	906,396	716,500	1,050	826,750	690,000	63%	86%	75%	1.2	0.2	11,039	5,771	4,643	3,694,081,097
Q	790	2,195	31	6,620	698	989	99	4,834	818,271	690,168	5.7	864	708,303	638,500	747	694,359	640,000	87%	93%	61%	5.1	3.1	13,262	4,874	3,901	2,691,949,679
A	2,353	6,311	247	15,260	2,940	2,018	536	9,766	1,135,139	739,999	3.0	3,316	772,604	650,000	3,073	736,044	625,000	68%	88%	75%	1.4	0.3	36,161	17,504	14,472	10,326,276,488
O	2,161	5,457	6	12,034	1,826	1,624	1,378	7,206	1,079,115	650,000	2.9	2,561	N/A	N/A	2,341	770,784	579,900	N/A	N/A	80%	0.6	-1.1	31,495	13,727	10,923	1,804,405,344
T	4,514	11,768	253	27,294	4,766	3,642	1,914	16,972	1,111,352	699,999	3.1	5,877	N/A	N/A	5,414	751,066	610,000	N/A	N/A	77%	1.1	-0.3	67,656	31,231	25,395	12,130,681,832

## LAST YEARS ACTIVITY REPORT AT THIS TIME

S	761	2,442	140	5,949	1,145	511	388	3,905	1,145,784	634,900	2.7	1,310	644,391	550,000	1,422	667,776	575,000	56%	87%	82%	-3.3	-3.5	17,028	9,717	9,456	6,322,638,489
N	861	2,131	84	4,558	659	515	96	3,288	1,245,650	749,999	2.7	1,112	811,572	688,500	1,142	863,588	720,000	65%	92%	73%	-0.4	-1.1	14,757	7,970	7,875	6,416,599,590
Q	824	2,392	31	7,434	876	972	81	5,505	815,316	685,000	6.6	821	755,261	720,000	987	732,646	671,000	93%	105%	57%	4.1	2.4	18,230	6,846	6,709	4,893,766,818
A	2,446	6,965	255	17,941	2,680	1,998	565	12,698	1,028,374	697,440	3.7	3,243	729,784	623,000	3,551	748,780	639,500	71%	89%	72%	-0.4	-1.1	50,015	24,533	24,040	17,633,004,897
O	2,217	6,110	7	15,214	1,682	1,528	1,427	10,577	1,150,582	649,000	3.7	2,698	N/A	N/A	2,863	817,283	600,000	N/A	N/A	84%	-1.9	-2.3	41,352	19,946	17,953	14,672,681,699
T	4,663	13,075	262	33,155	4,362	3,526	1,992	23,275	1,083,910	675,000	3.8	5,941	N/A	N/A	6,414	779,357	625,000	N/A	N/A	77%	-1.1	-1.6	91,367	44,479	41,993	32,305,686,596

NOTE: Beginning with the January 2021 report, all Brooklyn and out of area listing and sales activity will be collectively reported in the new O field. This change may inadvertently affect some numbers previously reported. Beginning January 2022, the Zone Activity report will be recalculated each month to reflect the most current numbers for up to 3 months of previously reported activity.