



ZONE ACTIVITY REPORT

This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island and Out of Area sales transactions. OneKey™ MLS publishes monthly MARKET UPDATE Reports for all counties represented under the OneKey™ MLS geographic footprint, which are available at <https://www.onekeymlsny.com/market-statistics> where you can also access a glossary of market data terms.

August-2022 REVISED

| Zn | LISTINGS | | | | INVENTORY | | | | | Inv Value (IV) | | Supply | Contract Value (CV) | | | Closings | | | Market Facts | | | | | Summary-Calendar YTD | | | |
|----|----------|----------|----------|--------|-----------|-------|-------|--------|-----------|----------------|-------------|--------|---------------------|--------------|-------|-----------|--------------|-------------------|-------------------|----------|------------------|----------------|----------|----------------------|--------|----------------------|--|
| | # Ofcs | New ML's | New OE's | Total | Rent | Comm | Land | Res | Avg Price | Median Price | Mths Supply | Units | Avg Price | Median Price | # | Avg Price | Median Price | % Of Avg Cv to IV | % Of Med CV to IV | % CO Brk | Orig\$ Sp\$ %Dif | Lp\$ Sp\$ %Dif | Listings | Under Contract | Closed | Closing Gross Volume | |
| 20 | 152 | 312 | 29 | 608 | 65 | 72 | 21 | 450 | 1,165,203 | 799,000 | 1.9 | 216 | 927,336 | 769,950 | 267 | 918,605 | 785,000 | 80% | 96% | 82% | -2.7 | -3.3 | 2,738 | 1,588 | 1,573 | 1,327,778,304 | |
| 21 | 174 | 522 | 30 | 1,097 | 192 | 115 | 29 | 761 | 663,092 | 549,900 | 1.7 | 404 | 541,273 | 525,000 | 391 | 546,887 | 535,000 | 82% | 95% | 80% | -2.9 | -3.1 | 4,386 | 2,700 | 2,623 | 1,425,293,369 | |
| 24 | 96 | 225 | 20 | 467 | 21 | 54 | 23 | 369 | 841,801 | 649,999 | 1.4 | 190 | 619,730 | 597,500 | 244 | 643,863 | 616,000 | 74% | 92% | 85% | -2.9 | -3.4 | 2,082 | 1,359 | 1,333 | 838,613,142 | |
| 25 | 98 | 374 | 16 | 865 | 42 | 96 | 116 | 611 | 613,112 | 495,000 | 2.1 | 267 | 483,698 | 450,000 | 284 | 513,821 | 470,000 | 79% | 91% | 79% | -1.3 | -1.8 | 3,091 | 1,925 | 1,907 | 929,224,656 | |
| 28 | 108 | 470 | 9 | 940 | 56 | 85 | 61 | 738 | 638,647 | 525,000 | 1.7 | 364 | 506,198 | 480,000 | 382 | 511,729 | 500,000 | 79% | 91% | 88% | -2.5 | -3.0 | 4,015 | 2,637 | 2,584 | 1,297,697,464 | |
| 30 | 60 | 121 | 11 | 581 | 208 | 59 | 69 | 245 | 1,604,389 | 1,200,000 | 3.4 | 71 | 778,427 | 652,000 | 74 | 994,965 | 726,500 | 49% | 54% | 76% | 1.8 | 0.8 | 1,132 | 507 | 517 | 447,480,845 | |
| 31 | 73 | 228 | 2 | 1,135 | 518 | 28 | 75 | 514 | 3,424,830 | 2,322,500 | 6.2 | 79 | 1,918,839 | 1,025,000 | 52 | 1,923,067 | 1,226,250 | 56% | 44% | 63% | 3.6 | 1.7 | 1,836 | 592 | 613 | 1,187,786,169 | |
| S | 761 | 2,252 | 117 | 5,693 | 1,102 | 509 | 394 | 3,688 | 1,176,505 | 639,000 | 2.0 | 1,591 | 664,354 | 536,000 | 1,694 | 667,789 | 564,500 | 56% | 84% | 82% | -2.1 | -2.6 | 19,280 | 11,308 | 11,150 | 7,453,873,949 | |
| 3 | 285 | 649 | 12 | 1,694 | 271 | 197 | 77 | 1,149 | 1,997,509 | 1,149,000 | 3.1 | 327 | 1,056,619 | 785,000 | 454 | 1,128,582 | 914,000 | 53% | 68% | 70% | 0.6 | -0.1 | 5,528 | 2,880 | 2,880 | 3,192,126,229 | |
| 4 | 50 | 204 | 8 | 344 | 26 | 43 | 4 | 271 | 684,618 | 648,999 | 1.5 | 142 | 607,049 | 600,000 | 158 | 642,162 | 620,000 | 89% | 92% | 76% | -1.1 | -2.2 | 1,660 | 1,085 | 1,058 | 669,413,381 | |
| 5 | 82 | 193 | 8 | 362 | 14 | 25 | 3 | 320 | 828,795 | 739,000 | 1.6 | 170 | 687,808 | 655,500 | 217 | 740,366 | 690,000 | 83% | 89% | 81% | -1.7 | -2.5 | 1,880 | 1,302 | 1,345 | 957,985,372 | |
| 6 | 240 | 631 | 15 | 1,357 | 300 | 142 | 16 | 899 | 911,654 | 679,000 | 2.8 | 296 | 674,132 | 610,000 | 346 | 696,245 | 640,000 | 74% | 90% | 74% | -0.2 | -0.7 | 4,964 | 2,384 | 2,427 | 1,635,037,235 | |
| 8 | 198 | 343 | 10 | 729 | 88 | 107 | 7 | 527 | 796,674 | 695,000 | 2.3 | 201 | 715,080 | 665,000 | 216 | 752,123 | 709,000 | 90% | 96% | 65% | 2.2 | 0.9 | 2,745 | 1,527 | 1,556 | 1,139,893,957 | |
| N | 855 | 2,020 | 53 | 4,486 | 699 | 514 | 107 | 3,166 | 1,258,783 | 749,694 | 2.4 | 1,136 | 785,138 | 660,000 | 1,391 | 846,770 | 700,000 | 62% | 88% | 73% | 0.1 | -0.7 | 16,777 | 9,106 | 9,266 | 7,594,456,174 | |
| 10 | 137 | 402 | 13 | 1,352 | 155 | 125 | 5 | 1,067 | 703,023 | 558,888 | 6.6 | 156 | 605,423 | 512,500 | 166 | 647,069 | 635,000 | 86% | 92% | 56% | 3.1 | 2.0 | 3,610 | 1,327 | 1,348 | 879,964,130 | |
| 11 | 156 | 421 | 3 | 1,408 | 113 | 275 | 16 | 1,004 | 778,599 | 579,300 | 5.8 | 170 | 855,331 | 896,944 | 158 | 792,876 | 811,000 | 110% | 155% | 56% | 3.9 | 2.6 | 3,591 | 1,261 | 1,246 | 994,708,013 | |
| 12 | 267 | 907 | 15 | 2,621 | 332 | 383 | 25 | 1,881 | 862,993 | 708,000 | 4.9 | 354 | 775,209 | 737,500 | 369 | 717,978 | 630,000 | 90% | 104% | 61% | 3.9 | 2.5 | 7,702 | 2,944 | 3,068 | 2,295,686,835 | |
| 13 | 94 | 194 | 3 | 595 | 93 | 56 | 20 | 426 | 834,082 | 749,000 | 5.1 | 85 | 666,433 | 670,000 | 86 | 713,798 | 694,000 | 80% | 89% | 67% | 3.0 | 1.3 | 1,722 | 696 | 662 | 485,539,939 | |
| 14 | 65 | 352 | 2 | 934 | 136 | 96 | 17 | 685 | 853,414 | 729,000 | 7.8 | 91 | 684,356 | 685,000 | 96 | 664,529 | 675,000 | 80% | 94% | 66% | 4.0 | 1.8 | 2,641 | 940 | 781 | 533,077,987 | |
| 15 | 107 | 185 | 7 | 459 | 51 | 33 | 5 | 370 | 753,445 | 699,999 | 5.5 | 70 | 667,400 | 653,000 | 84 | 728,208 | 725,000 | 89% | 93% | 71% | 0.6 | 0.0 | 1,425 | 604 | 563 | 388,762,542 | |
| Q | 826 | 2,461 | 43 | 7,369 | 880 | 968 | 88 | 5,433 | 805,045 | 685,000 | 5.7 | 926 | 734,225 | 690,000 | 959 | 713,214 | 680,000 | 91% | 101% | 61% | 3.4 | 2.0 | 20,691 | 7,772 | 7,668 | 5,577,739,446 | |
| A | 2,442 | 6,733 | 213 | 17,548 | 2,681 | 1,991 | 589 | 12,287 | 1,033,456 | 698,000 | 3.1 | 3,653 | 719,627 | 610,000 | 4,044 | 740,125 | 635,000 | 70% | 87% | 74% | 0.0 | -0.9 | 56,748 | 28,186 | 28,084 | 20,626,069,569 | |
| O | 2,185 | 5,451 | 1 | 14,611 | 1,786 | 1,531 | 1,428 | 9,866 | 1,125,860 | 630,000 | 3.1 | 2,768 | N/A | N/A | 3,085 | 796,479 | 589,000 | N/A | N/A | 82% | -64.4 | -1.3 | 46,803 | 22,714 | 21,038 | 36,720,472,351 | |
| T | 4,627 | 12,184 | 214 | 32,159 | 4,467 | 3,522 | 2,017 | 22,153 | 1,074,608 | 672,000 | 3.2 | 6,421 | N/A | N/A | 7,129 | 764,511 | 620,000 | N/A | N/A | 77% | -27.9 | -1.1 | 103,551 | 50,900 | 49,122 | 57,346,541,920 | |

S=Suffolk N= Nassau Q= Queens A= All O= Out of Area including Brooklyn, Manhattan & Hudson Valley Sales T= Total of ALL sales for OneKey MLS

LAST MONTHS ACTIVITY REPORT (July-2022)

| | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|--------|-----|--------|-------|-------|-------|--------|-----------|---------|-----|-------|---------|---------|-------|---------|---------|-----|------|-----|------|------|--------|--------|--------|----------------|
| S | 761 | 2,442 | 140 | 5,949 | 1,145 | 511 | 388 | 3,905 | 1,145,784 | 634,900 | 2.7 | 1,310 | 644,391 | 550,000 | 1,422 | 667,776 | 575,000 | 56% | 87% | 82% | -3.3 | -3.5 | 17,028 | 9,717 | 9,456 | 6,322,638,489 |
| N | 861 | 2,131 | 84 | 4,558 | 659 | 515 | 96 | 3,288 | 1,245,650 | 749,999 | 2.7 | 1,112 | 811,572 | 688,500 | 1,142 | 863,588 | 720,000 | 65% | 92% | 73% | -0.4 | -1.1 | 14,757 | 7,970 | 7,875 | 6,416,599,590 |
| Q | 824 | 2,392 | 31 | 7,434 | 876 | 972 | 81 | 5,505 | 815,316 | 685,000 | 6.6 | 821 | 755,261 | 720,000 | 987 | 732,646 | 671,000 | 93% | 105% | 57% | 4.1 | 2.4 | 18,230 | 6,846 | 6,709 | 4,893,766,818 |
| A | 2,446 | 6,965 | 255 | 17,941 | 2,680 | 1,998 | 565 | 12,698 | 1,028,374 | 697,440 | 3.7 | 3,243 | 729,784 | 623,000 | 3,551 | 748,780 | 639,500 | 71% | 89% | 72% | -0.4 | -1.1 | 50,015 | 24,533 | 24,040 | 17,633,004,897 |
| O | 2,217 | 6,110 | 7 | 15,214 | 1,682 | 1,528 | 1,427 | 10,577 | 1,150,582 | 649,000 | 3.7 | 2,698 | N/A | N/A | 2,863 | 817,283 | 600,000 | N/A | N/A | 84% | -1.9 | -2.3 | 41,352 | 19,946 | 17,953 | 34,263,334,636 |
| T | 4,663 | 13,075 | 262 | 33,155 | 4,362 | 3,526 | 1,992 | 23,275 | 1,083,910 | 675,000 | 3.8 | 5,941 | N/A | N/A | 6,414 | 779,357 | 625,000 | N/A | N/A | 77% | -1.1 | -1.6 | 91,367 | 44,479 | 41,993 | 51,896,339,533 |

LAST YEARS ACTIVITY REPORT AT THIS TIME

| | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|--------|-----|--------|-------|-------|-------|--------|-----------|---------|-----|-------|---------|---------|-------|---------|---------|------|------|-----|------|------|---------|--------|--------|----------------|
| S | 766 | 2,497 | 185 | 5,190 | 645 | 520 | 435 | 3,590 | 1,088,954 | 599,000 | 2.0 | 1,801 | 628,590 | 503,000 | 1,723 | 659,743 | 535,000 | 58% | 84% | 81% | -2.2 | -2.4 | 20,189 | 13,558 | 12,157 | 7,568,246,270 |
| N | 857 | 2,119 | 132 | 4,750 | 528 | 543 | 114 | 3,565 | 1,246,234 | 749,000 | 2.5 | 1,429 | 781,251 | 650,000 | 1,576 | 832,230 | 672,000 | 63% | 87% | 73% | 0.9 | -0.1 | 18,444 | 11,387 | 10,246 | 7,892,738,317 |
| Q | 821 | 2,771 | 36 | 8,346 | 1,360 | 992 | 102 | 5,892 | 777,506 | 649,000 | 5.6 | 1,090 | 779,669 | 657,000 | 1,025 | 693,184 | 650,000 | 100% | 101% | 58% | 4.1 | 2.8 | 22,998 | 8,522 | 6,675 | 4,519,049,748 |
| A | 2,444 | 7,387 | 353 | 18,286 | 2,533 | 2,055 | 651 | 13,047 | 991,280 | 659,000 | 3.0 | 4,320 | 716,394 | 585,000 | 4,324 | 730,538 | 610,000 | 72% | 89% | 73% | 0.4 | -0.4 | 61,631 | 33,467 | 29,078 | 19,980,034,335 |
| O | 2,114 | 5,685 | 0 | 15,814 | 1,578 | 1,562 | 1,763 | 10,911 | 1,094,930 | 599,000 | 3.2 | 3,233 | N/A | N/A | 3,275 | 706,458 | 535,000 | N/A | N/A | 82% | 0.0 | -0.9 | 49,490 | 26,276 | 20,755 | 12,970,244,647 |
| T | 4,558 | 13,072 | 353 | 34,100 | 4,111 | 3,617 | 2,414 | 23,958 | 1,038,484 | 639,000 | 3.2 | 7,553 | N/A | N/A | 7,599 | 720,160 | 585,000 | N/A | N/A | 77% | 0.2 | -0.6 | 111,121 | 59,736 | 49,812 | 32,950,278,982 |

NOTE: Beginning with the January 2021 report, all Brooklyn and out of area listing and sales activity will be collectively reported in the new O field. This change may inadvertently affect some numbers previously reported. Beginning January 2022, the Zone Activity report will be recalculated each month to reflect the most current numbers for up to 3 months of previously reported activity.