



ZONE ACTIVITY REPORT

This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island and Out of Area sales transactions. OneKey™ MLS publishes monthly MARKET UPDATE Reports for all counties represented under the OneKey™ MLS geographic footprint, which are available at <https://www.onekeymlsny.com/market-statistics> where you can also access a glossary of market data terms.

February-2022 REVISED

| Zn | LISTINGS | | | | INVENTORY | | | | | Inv Value (IV) | | Supply | Contract Value (CV) | | | Closings | | | Market Facts | | | | | Summary-Calendar YTD | | | |
|----|----------|----------|----------|--------|-----------|-------|-------|--------|-----------|----------------|-------------|--------|---------------------|--------------|-------|-----------|--------------|-------------------|-------------------|----------|------------------|----------------|----------|----------------------|--------|----------------------|--|
| | # Ofcs | New ML's | New OE's | Total | Rent | Comm | Land | Res | Avg Price | Median Price | Mths Supply | Units | Avg Price | Median Price | # | Avg Price | Median Price | % Of Avg Cv to IV | % Of Med Cv to IV | % CO Brk | Orig\$ Sp\$ %Dif | Lp\$ Sp\$ %Dif | Listings | Under Contract | Closed | Closing Gross Volume | |
| 20 | 152 | 272 | 35 | 382 | 46 | 71 | 12 | 253 | 1,268,640 | 850,000 | 2.7 | 166 | 874,343 | 781,000 | 168 | 773,040 | 675,000 | 69% | 92% | 83% | -0.3 | -1.7 | 479 | 295 | 350 | 268,218,748 | |
| 21 | 175 | 451 | 26 | 773 | 155 | 117 | 28 | 473 | 657,399 | 529,900 | 2.4 | 287 | 543,931 | 520,000 | 289 | 554,958 | 510,000 | 83% | 98% | 79% | -1.3 | -1.9 | 855 | 517 | 619 | 329,288,412 | |
| 24 | 88 | 207 | 25 | 330 | 31 | 48 | 23 | 228 | 848,358 | 649,000 | 2.5 | 136 | 634,290 | 611,000 | 130 | 618,165 | 561,250 | 75% | 94% | 82% | -0.4 | -1.8 | 389 | 238 | 297 | 174,722,796 | |
| 25 | 98 | 293 | 28 | 628 | 43 | 72 | 98 | 415 | 670,778 | 489,990 | 2.6 | 222 | 472,766 | 445,500 | 225 | 453,706 | 430,000 | 70% | 91% | 85% | -0.7 | -1.5 | 571 | 404 | 468 | 214,865,496 | |
| 28 | 111 | 385 | 21 | 584 | 57 | 64 | 51 | 412 | 678,862 | 509,500 | 2.4 | 295 | 499,465 | 496,000 | 266 | 486,863 | 475,000 | 74% | 97% | 87% | -0.6 | -1.3 | 775 | 519 | 596 | 288,576,778 | |
| 30 | 60 | 125 | 16 | 399 | 155 | 54 | 59 | 131 | 1,587,567 | 949,000 | 3.5 | 65 | 813,257 | 685,000 | 46 | 811,525 | 608,750 | 51% | 72% | 63% | 1.0 | -0.7 | 256 | 115 | 112 | 88,566,478 | |
| 31 | 70 | 212 | 3 | 897 | 460 | 30 | 70 | 337 | 4,017,701 | 2,495,000 | 6.1 | 71 | 1,905,901 | 1,300,000 | 87 | 2,009,505 | 1,100,000 | 47% | 52% | 62% | 5.1 | 2.7 | 391 | 157 | 163 | 316,091,631 | |
| S | 754 | 1,945 | 154 | 3,993 | 947 | 456 | 341 | 2,249 | 1,309,623 | 620,000 | 2.8 | 1,242 | 666,619 | 550,000 | 1,211 | 672,470 | 527,000 | 51% | 89% | 81% | -0.3 | -1.3 | 3,716 | 2,245 | 2,605 | 1,680,330,339 | |
| 3 | 287 | 518 | 33 | 1,283 | 201 | 176 | 65 | 841 | 2,154,804 | 1,199,999 | 3.5 | 331 | 1,141,460 | 921,000 | 272 | 1,071,564 | 838,889 | 53% | 77% | 64% | 3.2 | 1.8 | 1,077 | 596 | 631 | 660,933,848 | |
| 4 | 50 | 160 | 11 | 201 | 23 | 36 | 1 | 141 | 655,864 | 639,000 | 2.0 | 124 | 643,469 | 629,000 | 113 | 629,876 | 607,500 | 98% | 98% | 77% | 0.1 | -0.7 | 302 | 225 | 251 | 152,620,966 | |
| 5 | 80 | 180 | 13 | 256 | 18 | 36 | 5 | 197 | 777,734 | 710,000 | 2.6 | 119 | 729,557 | 680,000 | 137 | 682,302 | 639,000 | 94% | 96% | 74% | 0.3 | -0.5 | 347 | 241 | 329 | 221,125,038 | |
| 6 | 241 | 516 | 24 | 1,049 | 243 | 162 | 17 | 627 | 930,609 | 679,999 | 2.9 | 276 | 664,012 | 615,000 | 270 | 641,474 | 610,000 | 71% | 90% | 77% | 2.1 | 0.6 | 1,026 | 513 | 569 | 369,231,350 | |
| 8 | 195 | 282 | 17 | 557 | 81 | 105 | 6 | 365 | 803,887 | 699,900 | 3.3 | 148 | 730,156 | 687,450 | 189 | 689,523 | 633,000 | 91% | 98% | 71% | 2.7 | 1.2 | 552 | 303 | 411 | 284,750,817 | |
| N | 853 | 1,656 | 98 | 3,346 | 566 | 515 | 94 | 2,171 | 1,351,816 | 764,999 | 3.0 | 998 | 837,849 | 690,000 | 981 | 774,347 | 650,000 | 62% | 90% | 72% | 2.0 | 0.7 | 3,304 | 1,878 | 2,191 | 1,688,662,019 | |
| 10 | 135 | 390 | 9 | 1,291 | 244 | 116 | 7 | 924 | 641,377 | 469,500 | 6.0 | 171 | 666,991 | 640,000 | 161 | 651,162 | 631,000 | 104% | 136% | 47% | 5.2 | 2.2 | 834 | 293 | 327 | 214,279,222 | |
| 11 | 152 | 420 | 6 | 1,417 | 193 | 248 | 21 | 955 | 789,327 | 579,000 | 6.4 | 163 | 817,114 | 749,000 | 149 | 860,055 | 880,000 | 104% | 129% | 48% | 5.7 | 3.9 | 917 | 297 | 299 | 246,687,795 | |
| 12 | 259 | 862 | 19 | 2,394 | 401 | 384 | 23 | 1,586 | 806,200 | 599,000 | 5.5 | 336 | 747,495 | 680,000 | 332 | 793,025 | 731,750 | 93% | 114% | 61% | 4.4 | 2.8 | 1,721 | 629 | 723 | 543,866,682 | |
| 13 | 98 | 175 | 3 | 544 | 92 | 56 | 22 | 374 | 872,007 | 749,000 | 6.2 | 72 | 682,564 | 672,500 | 83 | 700,836 | 699,999 | 78% | 90% | 59% | 4.1 | 2.4 | 369 | 137 | 172 | 122,179,701 | |
| 14 | 64 | 294 | 0 | 812 | 155 | 71 | 15 | 571 | 794,692 | 699,000 | 5.6 | 111 | 699,230 | 665,000 | 86 | 666,255 | 655,000 | 88% | 95% | 67% | 1.7 | 0.7 | 590 | 212 | 182 | 123,155,370 | |
| 15 | 108 | 161 | 6 | 381 | 88 | 40 | 6 | 247 | 691,250 | 680,000 | 4.6 | 71 | 727,800 | 719,000 | 77 | 623,884 | 640,000 | 105% | 106% | 62% | 3.8 | 2.0 | 315 | 129 | 139 | 93,290,450 | |
| Q | 816 | 2,302 | 43 | 6,839 | 1,173 | 915 | 94 | 4,657 | 767,814 | 618,000 | 5.8 | 924 | 733,185 | 677,500 | 888 | 742,991 | 685,500 | 95% | 110% | 57% | 4.4 | 2.6 | 4,746 | 1,697 | 1,842 | 1,343,459,220 | |
| A | 2,423 | 5,903 | 295 | 14,178 | 2,686 | 1,886 | 529 | 9,077 | 1,041,737 | 660,000 | 3.7 | 3,164 | 740,017 | 625,000 | 3,080 | 725,251 | 605,000 | 71% | 95% | 71% | 1.8 | 0.5 | 11,766 | 5,820 | 6,638 | 4,712,451,578 | |
| O | 2,144 | 4,589 | 0 | 11,759 | 1,460 | 1,435 | 1,432 | 7,432 | 1,229,089 | 629,000 | 4.1 | 2,378 | N/A | N/A | 2,220 | 695,796 | 499,000 | N/A | N/A | 82% | -40.5 | 0.4 | 8,969 | 4,619 | 4,825 | 23,988,175,549 | |
| T | 4,567 | 10,492 | 295 | 25,937 | 4,146 | 3,321 | 1,961 | 16,509 | 1,126,079 | 649,999 | 3.9 | 5,542 | N/A | N/A | 5,300 | 712,913 | 575,000 | N/A | N/A | 76% | -15.9 | 0.4 | 20,735 | 10,439 | 11,463 | 28,700,627,127 | |

S=Suffolk N= Nassau Q= Queens A= All O= Out of Area including Brooklyn, Manhattan & Hudson Valley Sales T= Total of ALL sales for OneKey MLS

LAST MONTHS ACTIVITY REPORT (January-2022)

| | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|--------|-----|--------|-------|-------|-------|--------|-----------|---------|-----|-------|---------|---------|-------|---------|---------|-----|------|-----|------|------|--------|-------|-------|----------------|
| S | 748 | 1,771 | 145 | 3,981 | 879 | 460 | 356 | 2,286 | 1,260,385 | 599,000 | 3.0 | 1,003 | 710,380 | 530,000 | 1,394 | 621,211 | 520,000 | 56% | 88% | 81% | -0.3 | -1.1 | 1,771 | 1,003 | 1,394 | 865,968,814 |
| N | 854 | 1,648 | 88 | 3,340 | 575 | 488 | 83 | 2,194 | 1,371,188 | 749,000 | 3.0 | 880 | 771,196 | 650,000 | 1,210 | 767,791 | 650,000 | 56% | 87% | 73% | 2.5 | 0.7 | 1,648 | 880 | 1,210 | 929,027,422 |
| Q | 818 | 2,444 | 29 | 6,789 | 1,200 | 900 | 101 | 4,588 | 764,511 | 619,250 | 6.4 | 773 | 727,560 | 680,000 | 954 | 716,649 | 695,000 | 95% | 110% | 56% | 4.6 | 2.6 | 2,444 | 773 | 954 | 683,683,257 |
| A | 2,420 | 5,863 | 262 | 14,110 | 2,654 | 1,848 | 540 | 9,068 | 1,036,304 | 649,999 | 4.1 | 2,656 | 735,697 | 601,000 | 3,558 | 696,650 | 600,000 | 71% | 92% | 72% | 2.0 | 0.5 | 5,863 | 2,656 | 3,558 | 2,478,679,493 |
| O | 2,150 | 4,380 | 1 | 11,568 | 1,396 | 1,410 | 1,491 | 7,271 | 1,227,331 | 599,999 | 4.1 | 2,241 | N/A | N/A | 2,605 | 726,215 | 510,000 | N/A | N/A | 81% | 2.0 | 0.4 | 4,380 | 2,241 | 2,605 | 22,443,508,429 |
| T | 4,570 | 10,243 | 263 | 25,678 | 4,050 | 3,258 | 2,031 | 16,339 | 1,121,313 | 639,000 | 4.2 | 4,897 | N/A | N/A | 6,163 | 709,146 | 570,000 | N/A | N/A | 76% | 2.0 | 0.5 | 10,243 | 4,897 | 6,163 | 24,922,187,922 |

LAST YEARS ACTIVITY REPORT AT THIS TIME

| | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|--------|-----|--------|-------|-------|-------|--------|-----------|---------|-----|-------|---------|---------|-------|---------|---------|-----|-----|-----|-----|------|--------|--------|--------|---------------|
| S | 755 | 1,893 | 163 | 4,588 | 649 | 563 | 416 | 2,960 | 1,180,985 | 599,000 | 2.0 | 1,435 | 651,850 | 490,000 | 1,385 | 606,872 | 475,000 | 55% | 82% | 81% | 0.7 | -0.3 | 3,958 | 2,706 | 2,933 | 1,717,635,144 |
| N | 826 | 1,699 | 93 | 4,528 | 625 | 610 | 99 | 3,194 | 1,251,257 | 748,500 | 2.8 | 1,141 | 751,174 | 635,000 | 1,086 | 720,458 | 600,000 | 60% | 85% | 74% | 3.6 | 1.8 | 3,640 | 2,235 | 2,309 | 1,673,402,121 |
| Q | 813 | 2,298 | 32 | 8,442 | 1,981 | 931 | 93 | 5,437 | 762,724 | 639,000 | 6.2 | 828 | 641,808 | 619,000 | 691 | 669,049 | 630,000 | 84% | 97% | 58% | 4.2 | 3.6 | 4,999 | 1,566 | 1,383 | 936,070,419 |
| A | 2,394 | 5,890 | 288 | 17,558 | 3,255 | 2,104 | 608 | 11,591 | 1,004,155 | 650,000 | 3.4 | 3,404 | 683,268 | 565,000 | 3,162 | 659,471 | 550,000 | 68% | 87% | 74% | 2.5 | 1.3 | 12,597 | 6,507 | 6,625 | 4,327,107,684 |
| O | 2,028 | 4,368 | 1 | 14,420 | 1,897 | 1,568 | 1,629 | 9,326 | 1,240,266 | 649,000 | 3.4 | 2,697 | N/A | N/A | 2,177 | 539,708 | 430,000 | N/A | N/A | 80% | 3.4 | 1.5 | 9,677 | 5,259 | 4,629 | 2,479,955,112 |
| T | 4,422 | 10,258 | 289 | 31,978 | 5,152 | 3,672 | 2,237 | 20,917 | 1,109,427 | 650,000 | 3.4 | 6,101 | N/A | N/A | 5,339 | 610,637 | 510,000 | N/A | N/A | 76% | 2.9 | 1.4 | 22,274 | 11,766 | 11,254 | 6,807,062,796 |

NOTE: Beginning with the January 2021 report, all Brooklyn and out of area listing and sales activity will be collectively reported in the new O field. This change may inadvertently affect some numbers previously reported. Beginning January 2022, the Zone Activity report will be recalculated each month to reflect the most current numbers for up to 3 months of previously reported activity.