



# ZONE ACTIVITY REPORT

This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island and Out of Area sales transactions. OneKey™ MLS publishes monthly MARKET UPDATE Reports for all counties represented under the OneKey™ MLS geographic footprint, which are available at <https://www.onekeymlsny.com/market-statistics> where you can also access a glossary of market data terms.

## January-2021

Zn	# Ofcs	LISTINGS		INVENTORY					Inv Value (IV)		Supply	Contract Value (CV)			Closings			Market Facts				Summary-Calendar YTD				
		New ML's	New OE's	Total	Rent	Comm	Land	Res	Avg Price	Median Price	Mths Supply	Units	Avg Price	Median Price	#	Avg Price	Median Price	% Of Avg Cv to IV	% Of Med CV to IV	% CO Brk	Orig\$ Sp\$ %Dif	Lp\$ Sp\$ %Dif	Listings	Under Contract	Closed	Closing Gross Volume
20	162	274	36	601	77	77	17	430	1,306,004	799,000	2.3	180	721,499	610,000	256	733,560	616,500	55%	76%	82%	2.3	0.7	274	180	256	187,791,360
21	162	479	43	945	127	126	78	614	607,847	477,900	1.8	312	465,665	449,950	345	476,031	440,000	77%	94%	76%	-0.1	-0.6	479	312	345	164,230,695
24	90	219	23	453	25	82	29	317	789,802	599,000	2.3	129	569,078	545,000	208	520,195	495,000	72%	91%	85%	-0.5	-1.0	219	129	208	108,200,560
25	98	356	26	835	41	110	104	580	592,816	429,900	2.6	221	426,629	405,000	249	428,903	396,000	72%	94%	82%	-0.7	-0.8	356	221	249	106,796,847
28	111	424	18	803	70	90	65	578	614,600	449,990	1.9	297	426,897	427,000	333	444,263	425,000	69%	95%	85%	-0.1	-0.6	424	297	333	147,939,579
30	61	120	14	446	99	71	65	211	1,361,718	799,990	3.4	57	594,641	575,000	79	737,447	583,000	44%	72%	71%	2.7	1.2	120	57	79	58,258,313
31	71	193	2	839	193	29	107	510	2,888,003	1,695,000	6.7	75	1,916,129	1,300,000	78	1,332,056	958,500	66%	77%	65%	4.4	3.7	193	75	78	103,900,368
S	755	2,065	162	4,922	632	585	465	3,240	1,124,828	585,000	2.5	1,271	588,130	470,000	1,548	566,613	475,000	52%	80%	80%	0.5	-0.2	2,065	1,271	1,548	877,117,722
3	271	693	39	1,964	270	205	68	1,421	1,873,404	1,088,000	4.3	327	1,037,240	830,000	385	992,954	800,000	55%	76%	64%	5.3	3.1	693	327	385	382,287,290
4	39	160	8	305	35	38	3	229	639,912	599,000	1.7	131	565,475	552,000	134	543,506	525,500	88%	92%	81%	1.2	0.1	160	131	134	72,829,804
5	82	197	19	364	13	55	6	290	720,304	649,000	1.8	155	647,513	590,000	179	610,613	570,000	90%	91%	82%	0.9	-0.1	197	155	179	109,299,727
6	228	579	25	1,292	194	182	17	899	821,643	625,000	2.9	302	585,303	555,000	338	610,486	550,000	71%	89%	75%	2.8	1.6	579	302	338	206,344,268
8	195	312	13	707	110	117	2	478	759,639	649,000	2.7	179	626,848	608,888	187	642,907	589,000	83%	94%	67%	3.0	1.6	312	179	187	120,223,609
N	815	1,941	104	4,632	622	597	96	3,317	1,241,875	749,000	3.0	1,094	734,034	613,001	1,223	728,524	600,000	59%	82%	72%	3.2	1.7	1,941	1,094	1,223	890,984,698
10	132	528	7	1,624	374	140	7	1,103	694,683	550,000	8.1	139	643,419	650,000	115	620,261	585,000	93%	118%	63%	5.3	3.7	528	139	115	71,330,015
11	155	511	7	1,773	403	232	21	1,117	790,456	619,836	9.3	117	686,294	586,000	103	737,021	730,000	87%	95%	51%	7.3	5.5	511	117	103	75,913,163
12	252	989	12	3,065	693	351	28	1,993	798,428	675,000	7.8	254	660,367	635,000	293	729,536	725,000	83%	94%	54%	6.1	4.3	989	254	293	213,754,048
13	98	227	1	649	127	57	16	449	812,502	699,000	6.1	74	630,806	600,000	65	609,868	640,000	78%	86%	63%	4.3	2.9	227	74	65	39,641,420
14	59	247	6	770	200	99	15	456	739,919	664,500	4.9	93	632,498	635,000	51	646,916	618,200	85%	96%	63%	3.8	3.1	247	93	51	32,992,716
15	114	199	3	453	67	53	4	329	696,309	659,000	5.3	61	659,967	637,500	65	617,326	609,000	95%	97%	74%	3.8	2.5	199	61	65	40,126,190
Q	810	2,701	36	8,334	1,864	932	91	5,447	765,879	649,000	7.1	738	654,803	580,250	692	684,621	655,000	85%	89%	58%	5.6	4.0	2,701	738	692	473,757,552
A	2,380	6,707	302	17,888	3,118	2,114	652	12,004	994,293	659,000	3.8	3,103	655,461	552,000	3,463	647,375	550,000	66%	84%	73%	2.5	1.3	6,707	3,103	3,463	2,241,859,972
O	2,013	5,309	2	15,193	2,011	1,610	1,615	9,957	1,147,538	629,000	3.7	2,562	N/A	N/A	2,452	532,223	425,000	N/A	N/A	81%	3.1	1.4	5,309	2,562	2,452	1,305,010,796
T	4,393	12,016	304	33,081	5,129	3,724	2,267	21,961	1,063,773	649,000	3.8	5,665	N/A	N/A	5,915	599,640	509,950	N/A	N/A	76%	2.7	1.3	12,016	5,665	5,915	3,546,870,768

S=Suffolk N= Nassau Q= Queens A= All O= Out of Area including Brooklyn, Manhattan & Hudson Valley Sales T= Total of ALL sales for OneKey MLS

## LAST MONTHS ACTIVITY REPORT (December-2020)

S	757	1,575	121	4,819	543	570	444	3,262	1,114,168	590,000	2.1	1,527	570,536	467,500	2,130	618,437	479,950	51%	79%	81%	-41.5	-0.2	29,871	20,051	16,454	9,370,773,091	
N	807	1,408	78	4,673	618	592	97	3,366	1,230,985	730,638	2.6	1,287	756,422	600,000	1,568	716,374	605,303	61%	82%	72%	3.0	1.6	26,419	15,064	12,109	8,519,713,965	
Q	1,035	2,393	30	10,169	2,203	1,111	111	6,744	885,868	718,443	7.4	909	748,879	640,000	920	685,481	650,000	85%	89%	56%	5.3	4.0	33,016	9,245	6,446	4,290,831,050	
A	2,599	5,376	229	19,661	3,364	2,273	652	13,372	1,028,433	699,000	3.6	3,723	678,554	550,000	4,618	665,047	550,000	66%	79%	73%	-17.1	1.2	89,306	44,360	35,009	22,181,318,106	
O	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

## LAST YEARS ACTIVITY REPORT AT THIS TIME

S	744	2,636	105	7,879	1,028	756	655	5,440	1,020,778	539,900	4.7	1,174	494,538	399,999	1,341	515,576	402,500	48%	74%	79%	4.5	2.2	2,636	1,174	1,341	691,386,651	
N	823	2,372	63	6,374	1,033	765	138	4,438	1,031,989	674,950	5.1	880	653,339	530,000	958	663,271	532,250	63%	79%	67%	5.4	2.8	2,372	880	958	635,413,115	
Q	1,059	2,988	29	7,848	1,527	1,275	121	4,925	817,546	699,000	6.8	725	659,016	610,000	697	671,932	610,000	81%	87%	55%	5.5	3.5	2,988	725	697	468,336,928	
A	2,626	7,996	197	22,101	3,588	2,796	914	14,803	956,523	639,000	5.4	2,779	587,734	475,000	2,996	599,178	480,000	61%	74%	70%	5.0	2.7	7,996	2,779	2,996	1,795,136,694	
O	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

NOTE: Beginning with the January 2021 report, all Brooklyn and out of area listing and sales activity will be collectively reported in the new O field. This change may inadvertently affect some numbers previously reported.