

This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island. The Multiple Listing Service Of Long Island, Inc. publishes monthly MARKET UPDATE Reports for Nassau, Suffolk, and Queens that are the most up to date, accurate figures and for that reason serve as the official source for monthly housing data.

ZONE ACTIVITY REPORT (May-2017)

Zn	# Ofcs	LISTINGS		INVENTORY					Inv Value (IV)		Supply	Contract Value (CV)			Closings			Market Facts					Summary-Calendar YTD			
		New ML's	New OE's	Total	Rent	Comm	Land	Res	Avg Price	Median Price	Mths Supply	Units	Avg Price	Median Price	#	Avg Price	Median Price	% Of Avg Cv to IV	% Of Med CV to IV	% CO Brk	Orig\$ Sp\$ %Dif	Lp\$ Sp\$ %Dif	Listings	Under Contract	Closed	Closing Gross Volume
20	146	582	77	1,304	68	122	44	1,070	957,450	705,000	4.0	275	620,388	515,000	182	654,540	527,000	65%	73%	75%	4.1	1.4	2,219	1,078	745	461,546,865
21	163	713	59	1,858	120	204	59	1,475	417,278	350,000	3.7	399	345,059	334,000	331	310,685	315,000	83%	95%	75%	3.6	2.0	3,238	1,785	1,458	461,674,527
24	81	373	19	954	58	102	37	757	635,325	509,000	3.5	217	473,996	449,000	136	433,377	412,500	75%	88%	71%	4.8	3.0	1,528	758	577	245,860,764
25	95	541	27	1,657	66	146	170	1,275	402,054	322,400	4.2	312	293,652	265,000	204	263,216	245,000	73%	82%	73%	5.0	2.8	2,304	1,204	931	266,084,883
28	114	784	19	1,990	177	108	98	1,607	430,986	349,999	3.6	448	321,757	303,750	316	300,384	275,000	75%	87%	77%	4.4	2.7	3,160	1,724	1,280	390,182,654
30	58	215	6	1,002	259	68	153	522	873,785	599,000	5.5	95	494,421	418,000	96	441,581	388,000	57%	70%	56%	5.6	4.0	987	328	300	157,598,440
31	62	246	0	1,185	183	42	109	851	1,913,102	1,195,000	11.2	77	920,089	620,000	79	1,180,035	628,000	48%	52%	52%	7.7	5.0	1,153	307	281	279,985,006
S	719	3,454	207	9,950	931	792	670	7,557	715,929	449,000	4.2	1,823	419,487	356,000	1,344	420,487	335,000	59%	79%	72%	4.6	2.6	14,589	7,184	5,572	2,262,933,139
3	275	1,016	36	2,776	371	251	105	2,049	1,762,983	1,149,000	4.6	454	946,195	700,000	288	933,465	740,650	54%	61%	61%	4.9	3.9	4,107	1,622	1,296	1,139,181,568
4	45	263	20	462	24	54	2	382	501,875	465,000	2.4	160	453,149	440,000	98	427,376	437,495	90%	95%	81%	2.3	1.3	1,094	620	473	198,862,291
5	81	332	48	703	20	81	12	590	611,278	539,500	2.9	204	533,335	505,000	123	520,927	477,500	87%	94%	82%	3.6	2.3	1,375	760	610	304,355,182
6	199	814	36	2,054	344	255	40	1,415	656,906	509,000	3.4	420	466,086	430,000	300	460,693	420,000	71%	84%	67%	4.4	2.6	3,509	1,598	1,274	568,655,118
8	207	404	38	968	96	156	6	710	618,828	499,997	3.0	238	569,065	528,000	151	531,650	479,000	92%	106%	60%	3.3	2.3	1,781	899	722	366,569,955
N	807	2,829	178	6,963	855	797	165	5,146	1,075,323	644,245	3.5	1,476	638,259	505,000	960	618,002	480,000	59%	78%	67%	4.1	2.8	11,866	5,499	4,375	2,577,624,114
10	260	551	17	999	272	134	13	580	748,318	649,000	3.7	157	546,243	455,000	131	528,138	429,000	73%	70%	44%	2.6	2.2	2,368	660	583	295,854,285
11	145	381	22	1,073	194	273	22	584	957,764	883,500	5.9	103	673,609	665,000	96	713,542	684,500	70%	75%	45%	5.7	4.6	1,862	474	459	308,737,524
12	265	912	36	2,154	532	361	19	1,242	950,349	858,944	4.3	301	695,702	678,000	225	592,543	553,000	73%	79%	51%	4.0	2.7	4,276	1,223	1,174	689,853,217
13	159	409	9	1,302	163	206	47	886	839,934	659,000	7.3	124	552,523	493,500	110	587,525	527,000	66%	75%	55%	5.0	4.5	1,852	573	426	249,125,781
14	73	197	4	505	51	84	8	362	608,171	519,000	5.8	63	455,524	430,000	45	423,950	441,000	75%	83%	62%	2.0	2.9	806	272	217	95,246,084
15	116	207	6	513	62	57	10	384	545,967	499,990	4.6	86	460,892	459,000	62	446,369	460,000	84%	92%	56%	3.3	2.0	937	410	330	146,517,270
Q	1,018	2,657	94	6,546	1,274	1,115	119	4,038	829,045	675,000	5.0	834	601,194	525,000	669	571,582	499,000	73%	78%	51%	4.0	3.1	12,101	3,612	3,189	1,785,334,161
A	2,544	8,940	479	23,459	3,060	2,704	954	16,741	853,687	549,000	4.1	4,133	534,283	437,000	2,973	518,266	415,000	63%	80%	66%	4.3	2.8	38,556	16,295	13,136	6,625,891,414

LAST MONTHS ACTIVITY REPORT (April-2017)

S	714	2,995	64	9,566	834	788	627	7,317	710,617	439,000	4.7	1,598	418,773	350,000	1,045	422,066	340,000	59%	80%	73%	5.4	3.0	11,135	5,361	4,228	1,697,798,903
N	804	2,502	50	6,755	816	785	166	4,988	1,049,837	625,000	4.4	1,156	613,913	499,000	753	582,274	475,000	58%	80%	65%	4.8	3.0	9,037	4,023	3,415	1,984,342,275
Q	1,006	2,403	25	6,343	1,282	1,078	119	3,864	830,643	658,000	5.4	738	560,155	495,000	587	538,112	478,000	67%	75%	49%	4.3	3.5	9,444	2,778	2,520	1,402,945,498
A	2,524	7,900	139	22,664	2,932	2,651	912	16,169	843,947	539,000	4.7	3,492	513,252	423,750	2,385	501,209	415,000	61%	79%	64%	4.9	3.1	29,616	12,162	10,163	5,085,086,676

LAST YEARS ACTIVITY REPORT AT THIS TIME

S	693	3,137	90	11,712	859	881	864	9,108	676,499	409,900	5.4	1,697	410,324	345,000	1,110	425,736	340,000	61%	84%	72%	7.0	4.0	14,689	6,840	4,867	1,898,270,574
N	778	2,759	113	8,028	769	771	193	6,295	976,694	579,000	4.7	1,357	583,776	460,000	864	572,934	459,250	60%	79%	64%	5.5	3.6	12,420	5,576	4,260	2,423,110,512
Q	1,005	2,277	29	6,185	899	1,090	115	4,081	714,781	559,000	4.6	896	506,320	446,050	644	519,675	455,000	71%	80%	47%	4.9	3.5	11,115	3,789	3,185	1,603,623,668
A	2,476	8,173	232	25,925	2,527	2,742	1,172	19,484	781,506	495,000	4.9	3,950	491,688	405,000	2,618	497,423	396,000	63%	82%	64%	6.0	3.7	38,224	16,205	12,312	5,925,004,754

AVERAGE: The total of all the prices of all the units divided by the number of units.

MEDIAN: The point at which 50% of the units are above that price and 50% below the price. Sometimes called the Mid Point.

INVENTORY VALUE (IV): The value, both average and median, of what sellers want for their homes in each zone.

SUPPLY: The number of available homes each month in the Zone divided by the number of contracts that month.

CONTRACT VALUE (CV): The price buyers actually paid for homes in that Zone that month. (Interesting when compared to what (IV) is in that Zone).

% OF CV TO IV: IV is always higher (What the seller wants) compared to CV which is always lower (What the buyer is willing to pay). This shows how close

Buyers are actually paying compared to asking price as a percentage. Interesting when getting Seller to price properly for the current market.

*Includes Brooklyn listings