This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island. The Multiple Listing Service Of Long Island, Inc. publishes monthly MARKET UPDATE Reports for nassau, Suffolk, and Queensthat are the most up to date, accurate figures and for that reason serve as the official source for monthly housing data.

ZONE ACTIVITY REPORT (January-2016)

		LISTINGS		INVENTORY					Inv Value (IV)		Supply	Contract Value (CV)			Closings			Market Facts					Summary-Calendar YTD			
Zn	# Ofcs	New ML's	New OE's	Total	Rent	Com m	Land	Res	Avg Price	Median Price	Mths Supply	Units	Avg Price	Median Price	#	Avg Price	Median Price	% Of Avg Cv to IV	% Of Med CV to IV	% CO Brk	Orig$ Sp$ %Dif	Lp$ Sp$ %Dif	Listings	Under Contract	Closed	Closing Gross Volume
20	139	396	27	1,365	103	125	64	1,073	900,584	629,000	8.9	120	535,927	457,500	130	616,335	473,500	60%	73%	76%	6.7	3.4	396	120	130	80,123,550
21	148	593	28	2,305	168	239	73	1,825	362,098	309,990	7.9	229	282,692	280,000	249	282,936	275,000	78%	90%	67%	7.1	3.7	593	229	249	70,451,064
24	81	251	5	1,080	88	110	41	841	580,581	449,000	8.5	99	400,699	375,000	107	391,043	371,000	69%	84%	75%	8.3	4.5	251	99	107	41,841,601
25	84	487	26	2,078	124	145	214	1,595	347,882	290,000	12.7	127	249,561	235,000	147	287,225	235,000	72%	81%	63%	10.1	4.8	487	127	147	42,222,075
28	106	530	9	2,233	199	122	121	1,791	378,563	319,990	8.5	213	298,038	279,000	180	294,748	277,000	79%	87%	72%	7.6	4.3	530	213	180	53,054,640
30	51	169	4	1,023	180	83	155	605	815,823	549,000	14.6	42	433,733	399,000	71	556,052	390,000	53%	73%	54%	9.0	5.9	169	42	71	39,479,692
31	60	243	0	1,251	114	44	158	935	2,100,869	1,075,000	24.5	38	835,974	512,000	41	1,071,308	655,000	40%	48%	56%	9.2	5.8	243	38	41	43,923,628
S	669	2,669	99	11,335	976	868	826	8,665	670,074	384,999	10.0	868	361,609	310,000	925	401,185	317,000	54%	81%	68%	8.0	4.3	2,669	868	925	371,096,250
3	267	661	13	2,464	336	238	93	1,797	1,707,593	898,000	8.5	212	862,599	607,500	245	821,045	627,500	51%	68%	66%	8.0	5.5	661	212	245	201,156,025
4	44	173	5	467	53	53	4	357	437,274	409,000	3.8	95	384,625	380,000	106	413,093	390,000	88%	93%	73%	6.3	4.1	173	95	106	43,787,858
5	76	251	25	747	23	63	14	647	572,857	500,000	5.9	109	460,063	425,000	114	471,249	445,000	80%	85%	68%	6.5	4.2	251	109	114	53,722,386
6	186	642	15	2,159	318	230	48	1,563	549,349	425,000	7.1	224	438,102	385,000	224	419,183	379,750	80%	91%	69%	7.3	4.6	642	224	224	93,896,992
8	189	316	33	1,123	128	225	6	764	542,086	429,000	5.0	153	428,869	410,000	152	473,235	426,000	79%	96%	64%	5.3	3.2	316	153	152	71,931,720
N	762	2,043	91	6,960	858	809	165	5,128	949,313	525,000	6.5	793	546,417	425,000	841	552,313	440,000	58%	81%	68%	6.9	4.5	2,043	793	841	464,494,981
10	245	411	2	957	191	143	12	611	601,223	499,000	5.1	121	411,964	335,000	127	466,732	395,000	69%	67%	45%	3.0	2.1	411	121	127	59,274,964
11	135	276	14	950	166	262	18	504	735,090	634,750	5.9	86	522,544	447,500	91	537,819	450,000	71%	71%	40%	4.5	3.8	276	86	91	48,941,529
12	267	680	10	1,887	410	263	14	1,200	782,858	668,944	6.3	190	563,035	537,500	233	571,882	505,000	72%	80%	44%	6.2	4.6	680	190	233	133,248,506
13	156	309	8	1,154	141	168	39	806	693,863	548,500	12.2	67	453,940	375,000	96	469,713	450,000	65%	68%	43%	5.7	4.3	309	67	96	45,092,448
14	63	158	5	546	52	93	7	394	515,037	427,000	11.1	37	344,844	300,000	38	407,832	395,000	67%	70%	58%	3.9	3.6	158	37	38	15,497,616
15	107	169	7	561	46	77	14	424	481,219	449,000	7.2	60	393,440	405,000	69	412,203	410,000	82%	90%	61%	3.2	2.4	169	60	69	28,442,007
Q	973	2,003	46	6,055	1,006	1,006	104	3,939	671,104	525,000	7.1	561	478,686	400,000	654	505,347	443,525	71%	76%	46%	4.8	3.7	2,003	561	654	330,497,070
A	2,404	6,715	236	24,350	2,840	2,683	1,095	17,732	751,057	449,900	8.0	2,222	457,124	370,000	2,420	481,855	387,000	61%	82%	62%	6.7	4.2	6,715	2,222	2,420	1,166,088,301

LAST MONTHS ACTIVITY REPORT (December-2015)

S	658	1,889	54	10,999	919	851	817	8,412	662,824	379,900	7.7	1,105	413,223	320,000	1,284	379,123	326,000	62%	84%	72%	7.7	4.0	34,064	14,469	12,827	5,179,119,095
N	758	1,364	58	6,810	793	789	168	5,060	935,140	519,450	5.4	947	573,273	440,000	1,044	565,743	436,000	61%	85%	67%	6.9	4.1	28,084	12,823	11,421	6,542,196,472
Q	969	1,662	46	5,891	864	952	113	3,962	664,893	516,500	5.4	739	489,304	435,000	782	504,709	450,000	74%	84%	49%	4.7	3.7	26,129	9,346	8,195	3,946,032,925
A	2,385	4,915	158	23,700	2,576	2,592	1,098	17,434	742,330	449,000	6.3	2,791	487,673	386,000	3,110	473,348	385,000	66%	86%	65%	6.7	4.0	88,277	36,638	32,443	15,667,348,492

LAST YEARS ACTIVITY REPORT AT THIS TIME

S	653	2,319	73	11,732	1,029	890	774	9,039	568,800	375,000	11.9	761	384,200	315,000	733	417,600	319,000	68%	84%	68%	8.2	4.8	2,319	761	733	306,079,800
N	733	2,111	72	7,763	970	853	196	5,744	810,300	489,000	8.9	649	567,300	420,000	757	596,300	430,000	70%	86%	66%	7.9	5.0	2,111	649	757	451,383,700
Q	925	2,148	32	6,629	955	1,080	97	4,497	536,300	429,000	8.0	565	424,900	360,000	589	474,700	425,000	79%	84%	46%	5.7	4.2	2,148	565	589	279,581,000
A	2,311	6,578	177	26,124	2,954	2,823	1,067	19,280	633,200	419,000	9.8	1,975	456,000	359,000	2,079	498,800	390,000	72%	86%	61%	7.4	4.7	6,578	1,975	2,079	10,370,445,000

AVERAGE: The total of all the prices of all the units divided by the number of units.

MEDIAN: The point at which 50% of the units are above that price and 50% below the price. Sometimes called the Mid Point.

INVENTORY VALUE (IV): The value, both average and median, of what sellers want for their homes in each zone.

SUPPLY: The number of available homes eacj month in the Zone divided by the number of contracts that month.

CONTRACT VALUE (CV): The price buyers actually paid for homes in that Zone that month. (Interesting when compared to what (IV) is in that Zone).

% OF CV TO IV: IV is always higher (What the seller wants) compared to CV which is always lower (What the buyer is willing to pay). This shows how close Buyers are actually paying comapred to asking price as a percentage. Interesting when getting Seller to price properly for the current market.

***Includes Brooklyn listings**