This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island. The Multiple Listing Service Of Long Island, Inc. publishes monthly MARKET UPDATE Reports for nassau, Suffolk, and Queensthat are the most up to date, accurate figures and for that reason serve as the official source for monthly housing data.

ZONE ACTIVITY REPORT (November-2015)

		LISTINGS		INVENTORY					Inv Value (IV)		Supply	Contract Value (CV)			Closings			Market Facts					Summary-Calendar YTD			
Zn	# Ofcs	New ML's	New OE's	Total	Rent	Com m	Land	Res	Avg Price	Median Price	Mths Supply	Units	Avg Price	Median Price	#	Avg Price	Median Price	% Of Avg Cv to IV	% Of Med CV to IV	% CO Brk	Orig$ Sp$ %Dif	Lp$ Sp$ %Dif	Listings	Under Contract	Closed	Closing Gross Volume
20	135	332	3	1,527	115	126	71	1,215	890,176	599,000	8.2	149	603,712	485,000	170	583,406	482,250	68 %	81 %	69 %	8.0	4.6	4,807	2,016	1,869	1,110,712,582
21	143	489	4	2,489	161	254	75	1,999	362,225	309,900	6.8	292	293,424	278,000	249	327,456	295,000	81 %	90 %	64 %	6.3	3.4	7,344	3,245	2,724	843,076,901
24	77	226	1	1,232	100	108	40	984	568,046	439,995	7.7	126	405,894	394,500	140	429,050	408,750	71 %	90 %	79 %	7.5	3.7	3,725	1,609	1,364	578,302,413
25	81	370	1	2,174	96	149	200	1,729	359,098	290,000	10.0	171	254,502	250,000	172	277,702	280,000	71 %	86 %	70 %	9.6	5.1	5,112	2,160	1,782	510,395,798
28	106	482	0	2,559	237	131	136	2,055	387,207	319,990	9.3	220	283,564	263,750	245	276,530	257,000	73 %	82 %	75 %	8.0	4.2	6,964	2,981	2,555	789,302,513
30	51	133	0	1,108	160	87	164	697	810,700	529,000	10.7	64	487,141	424,500	80	528,516	426,000	60 %	80 %	53 %	8.2	5.1	2,136	767	689	355,820,089
31	62	140	0	1,140	78	39	142	881	1,657,515	875,000	20.2	48	701,945	513,000	61	1,048,992	577,500	42 %	59 %	66 %	8.0	4.6	2,087	586	560	504,714,914
S	655	2,172	9	12,229	947	894	828	9,560	607,377	380,000	9.0	1,070	371,542	324,500	1,117	414,115	331,000	61 %	85 %	69 %	7.8	4.3	32,175	13,364	11,543	4,692,325,210
3	265	567	2	2,716	325	251	112	2,028	1,673,783	899,000	7.3	276	860,012	622,500	258	842,687	619,000	51 %	69 %	69 %	7.5	4.5	8,816	3,615	3,220	2,796,601,052
4	44	153	1	560	44	56	3	457	434,886	419,000	4.3	105	393,489	378,000	102	399,221	390,000	90 %	90 %	66 %	4.8	3.0	2,422	1,364	1,199	468,892,712
5	76	234	3	886	29	78	15	764	573,046	510,000	5.2	145	461,462	435,000	119	437,113	415,000	81 %	85 %	76 %	6.2	3.4	3,217	1,626	1,442	658,998,621
6	181	527	1	2,465	337	259	57	1,812	552,746	429,000	6.7	266	404,745	367,000	240	403,626	381,000	73 %	86 %	65 %	6.9	4.5	8,082	3,350	2,844	1,199,180,997
8	189	321	3	1,287	121	228	9	929	532,338	439,000	5.9	158	490,671	420,000	155	506,222	455,000	92 %	96 %	63 %	6.5	4.9	4,183	1,921	1,672	827,887,096
N	755	1,802	10	7,914	856	872	196	5,990	922,721	525,000	6.2	950	558,716	429,250	874	555,475	430,000	61 %	82 %	68 %	6.7	4.2	26,720	11,876	10,377	5,951,560,478
10	243	401	2	1,058	199	150	14	695	594,586	499,000	4.8	146	454,929	394,500	129	509,570	435,000	77 %	79 %	40 %	4.7	3.4	5,055	1,566	1,415	625,098,434
11	134	269	1	1,025	145	297	19	564	749,931	649,000	5.2	107	572,866	500,000	73	542,733	551,000	76 %	77 %	41 %	3.8	3.0	3,383	1,153	1,055	544,876,998
12	263	636	1	2,035	357	281	19	1,378	762,154	648,900	5.3	256	527,827	412,500	272	521,924	470,500	69 %	64 %	48 %	5.1	4.3	8,332	3,054	2,762	1,445,418,057
13	154	291	1	1,295	117	181	52	945	689,988	525,000	8.8	103	520,125	475,000	74	514,321	505,500	75 %	90 %	47 %	5.9	4.6	3,743	1,273	999	472,230,560
14	60	165	0	616	49	96	14	457	483,306	399,999	8.5	52	431,423	439,500	49	419,866	390,000	89 %	110 %	43 %	6.5	4.1	1,812	620	466	182,214,165
15	108	181	0	669	41	75	17	536	484,508	445,000	6.4	83	411,945	410,000	70	429,159	429,500	85 %	92 %	50 %	5.7	4.6	2,142	941	716	281,512,225
Q	962	1,943	5	6,698	908	1,080	135	4,575	659,902	499,000	6.0	747	499,382	430,000	667	503,736	439,000	76 %	86 %	46 %	5.1	4.0	24,467	8,607	7,413	3,551,350,439
A	2,372	5,917	24	26,841	2,711	2,846	1,159	20,125	713,177	449,000	7.2	2,767	470,317	380,000	2,658	483,086	390,000	66 %	85 %	63 %	6.8	4.2	83,362	33,847	29,333	14,195,236,127

LAST MONTHS ACTIVITY REPORT (October-2015)

S	657	2,708	30	12,797	926	905	814	10,152	606,175	389,000	7.7	1,302	400,933	329,950	1,250	408,421	333,750	66%	85%	71%	7.3	4.1	30,003	12,294	10,426	4,229,758,260
N	765	2,161	67	8,379	857	861	197	6,464	917,604	529,000	5.8	1,114	558,725	440,000	1,118	550,768	434,000	61%	83%	65%	6.4	4.0	24,918	10,926	9,503	5,466,075,593
Q	985	2,294	36	6,829	815	1,103	130	4,781	647,436	499,000	5.7	834	485,255	425,000	747	491,796	425,000	75%	85%	48%	4.8	4.0	22,524	7,860	6,746	3,215,358,754
A	2,407	7,163	133	28,005	2,598	2,869	1,141	21,397	709,477	449,000	6.5	3,250	476,658	386,000	3,115	479,504	390,000	67%	86%	63%	6.4	4.0	77,445	31,080	26,675	12,911,192,607

LAST YEARS ACTIVITY REPORT AT THIS TIME

S	650	2,020	62	12,611	1,026	931	840	9,814	571,200	379,000	10.6	929	386,800	316,500	962	397,700	325,000	68%	84%	68%	8.4	4.5	32,108	12,043	10,676	4,253,729,460
N	732	1,695	36	8,611	992	921	202	6,496	815,700	490,000	7.8	838	555,300	410,000	812	609,600	428,500	68%	84%	66%	7.8	5.2	26,903	10,505	9,431	5,308,197,036
Q	906	1,878	19	7,253	890	1,151	119	5,093	533,100	425,000	7.3	698	444,200	380,000	644	456,300	413,500	83%	89%	49%	5.8	4.1	25,571	8,430	7,335	3,247,331,900
A	2,288	5,593	117	28,475	2,908	3,003	1,161	21,403	636,300	425,000	8.7		460,300	370,000		484,500	380,000	72%	87%	62%	7.5	4.7	84,582	30,978	27,442	12,809,258,396

AVERAGE: The total of all the prices of all the units divided by the number of units.

MEDIAN: The point at which 50% of the units are above that price and 50% below the price. Sometimes called the Mid Point.

INVENTORY VALUE (IV): The value, both average and median, of what sellers want for their homes in each zone.

SUPPLY: The number of available homes eacj month in the Zone divided by the number of contracts that month.

CONTRACT VALUE (CV): The price buyers actually paid for homes in that Zone that month. (Interesting when compared to what (IV) is in that Zone).

% OF CV TO IV: IV is always higher (What the seller wants) compared to CV which is always lower (What the buyer is willing to pay). This shows how close Buyers are actually paying comapred to asking price as a percentage. Interesting when getting Seller to price properly for the current market.

***Includes Brooklyn listings**