

This report is for INTERNAL use only. The figures represent preliminary and unofficial housing data for Long Island. The Multiple Listing Service of Long Island, Inc. publishes monthly MARKET UPDATE reports for Nassau, Suffolk, and Queens that are the most up to date, accurate figures and for that reason serve as the official source for monthly housing data.

ZONE ACTIVITY REPORT Feb-15

		LISTINGS		INVENTORY					INV VALUE (IV)		SUPPLY	CONTRACT VALUE (CV)		CLOSINGS			MARKET FACTS					GENERAL SUMMARY-CALENDAR YEAR TO DATE				
ZN	# OFCS	NEW ML'S	NEW OE'S	TOTAL	RENT	COMM	LAND	RES	AVG PRICE	MEDIAN PRICE	MTHS SUPPLY	UNITS	AVG PRICE	MEDIAN PRICE	#	AVG PRICE	MEDIAN PRICE	% OF AVG CV TO IV	% OF MED CV TO IV	% CO BRK	ORIG\$ SP\$ %DIF	LP\$/SP\$ %DIF	LISTINGS	UNDER CONTRACT	CLOSED	CLOSING GROSS VOLUME
20	128	307	21	1,371	132	127	54	1,058	859,100	629,000	7.0	152	633,200	525,000	96	555,400	490,000	74%	83%	73%	8.5	3.7	635	248	213	120,897,600
21	143	539	16	2,555	182	214	74	2,085	355,200	309,000	9.7	216	290,000	281,000	182	306,700	300,000	82%	91%	69%	8.5	5.4	1,101	386	354	105,424,200
24	77	229	4	1,065	82	109	39	835	560,500	440,000	9.5	88	414,200	382,800	79	394,500	375,000	74%	87%	71%	8.9	4.2	482	192	165	67,526,300
25	83	316	4	2,084	97	155	180	1,652	360,800	299,900	14.0	118	250,300	243,800	119	299,900	277,000	69%	81%	65%	9.0	4.2	721	262	235	69,014,900
28	105	430	1	2,364	167	128	96	1,973	384,800	328,500	9.7	204	305,600	290,000	142	283,700	265,000	79%	88%	79%	8.3	4.1	912	365	299	93,131,600
30	51	131	1	1,057	184	85	179	609	740,800	499,000	15.2	40	443,000	370,000	43	382,400	340,000	60%	74%	47%	8.4	5.1	281	87	88	43,137,200
31	63	156	0	1,129	102	46	151	830	1,514,000	880,000	20.2	41	828,500	540,000	44	767,200	597,200	55%	61%	55%	12.3	7.9	295	80	84	73,424,800
SUF	650	2,108	47	11,625	946	864	773	9,042	572,900	379,000	10.5	859	394,500	320,000	705	378,000	320,000	69%	84%	69%	8.8	4.7	4,427	1,620	1,438	572,556,600
3	261	550	3	2,461	349	238	112	1,762	1,503,300	800,000	6.9	254	860,000	655,000	196	825,200	607,500	57%	82%	65%	8.2	4.5	1,188	454	425	383,136,400
4	44	162	1	542	40	65	5	432	426,000	400,000	4.6	94	383,300	375,000	75	371,100	370,000	90%	94%	76%	5.9	3.1	358	165	177	65,756,100
5	77	232	13	795	37	67	13	678	585,400	500,000	6.2	109	437,600	430,000	81	451,600	418,000	75%	86%	75%	7.1	3.6	486	190	183	82,428,600
6	185	607	10	2,741	365	279	56	2,041	537,900	419,000	8.6	236	388,500	347,000	205	385,600	347,500	72%	83%	74%	7.7	4.8	1,302	422	402	160,034,700
8	177	261	12	1,161	122	200	10	829	501,700	386,000	6.6	125	483,600	420,000	105	431,900	379,000	96%	109%	65%	6.8	4.2	589	236	232	110,576,700
NAS	744	1,812	39	7,700	913	849	196	5,742	826,100	495,000	7.0	818	555,400	422,300	662	529,500	409,000	67%	85%	70%	7.4	4.3	3,923	1,467	1,419	801,932,500
10	235	364	3	1,000	171	147	5	677	502,200	415,000	4.8	141	386,600	328,000	113	437,400	415,000	77%	79%	42%	4.4	3.3	787	254	219	98,758,600
11	130	288	15	964	126	286	11	541	622,900	529,000	6.8	79	452,000	330,000	86	461,900	352,500	73%	62%	38%	4.4	4.4	579	164	189	91,419,100
12	247	598	5	1,960	390	330	19	1,221	595,300	368,000	5.7	214	463,000	450,000	223	493,600	465,000	78%	122%	47%	5.6	3.9	1,345	396	454	224,579,500
13*	154	301	4	1,348	147	179	35	987	554,300	465,000	9.4	105	429,100	376,000	83	464,200	400,000	77%	81%	46%	10.4	7.4	674	203	153	72,954,600
14	63	136	1	608	49	109	12	438	416,500	379,000	8.9	49	358,600	335,000	32	398,200	381,000	86%	88%	44%	1.2	-0.6	273	86	61	23,727,600
15	111	154	3	657	44	77	12	524	416,100	409,000	6.4	82	332,900	363,500	60	369,000	380,000	80%	89%	47%	5.4	4.7	331	132	110	40,775,000
QNS	940	1,841	31	6,537	927	1,128	94	4,388	535,900	425,000	6.5	670	416,800	367,500	597	456,700	405,000	78%	86%	44%	5.6	4.2	3,989	1,235	1,186	552,214,400
ALL	2,334	5,761	117	25,862	2,786	2,841	1,063	19,172	640,300	420,000	8.2	2,347	456,900	370,000	1,964	453,000	372,500	71%	88%	62%	7.4	4.4	12,339	4,322	4,043	1,926,703,500

LAST MONTH'S ACTIVITY REPORT- January 2015

SUF	653	2,319	73	11,732	1,029	890	774	9,039	568,800	375,000	11.9	761	384,200	315,000	733	417,600	319,000	68%	84%	68%	8.2	4.8	2,319	761	733	306,079,800
NAS	733	2,111	72	7,763	970	853	196	5,744	810,300	489,000	8.9	649	567,300	420,000	757	596,300	430,000	70%	86%	66%	7.9	5.0	2,111	649	757	451,383,700
QNS	925	2,148	32	6,629	955	1,080	97	4,497	536,300	429,000	8.0	565	424,900	360,000	589	474,700	425,000	79%	84%	46%	5.7	4.2	2,148	565	589	279,581,000
ALL	2,311	6,578	177	26,124	2,954	2,823	1,067	19,280	633,200	419,000	9.8	1,975	456,000	359,000	2,079	498,800	390,000	72%	86%	61%	7.4	4.7	6,578	1,975	2,079	1,037,044,500

LAST YEAR'S ACTIVITY REPORT AT THIS TIME

SUF	650	2,261	51	11,370	1,084	850	748	8,688	541,000	360,000	12.0	725	388,000	300,000	698	373,300	303,500	72%	83%	67%	8.6	4.9	4,831	1,474	1,456	557,787,700
NAS	733	1,813	56	7,759	1,040	825	171	5,723	777,400	455,000	9.0	639	513,200	405,000	601	528,800	397,500	66%	89%	66%	7.9	5.2	3,933	1,254	1,350	764,335,500
QNS	910	2,011	33	7,431	1,017	1,069	118	5,227	455,800	379,000	8.6	608	392,600	334,300	538	431,800	373,800	86%	88%	44%	5.7	4.3	4,228	1,157	1,190	514,338,500
ALL	2,293	6,085	140	26,560	3,141	2,744	1,037	19,638	587,200	395,000	10.0	1,972	430,000	345,000	1,837	441,300	350,000	73%	87%	60%	7.5	4.8	12,992	3,885	3,996	1,836,461,700

AVERAGE: The total of all the prices of all the units divided by the number of units.

MEDIAN: The point at which 50% of the units are above that price and 50% below that price. Sometimes called the Mid Point.

INVENTORY VALUE (IV): The value, both average and median, of what sellers want for their homes in each zone.

SUPPLY: The number of available homes each month in the Zone divided by the number of contracts that month.

CONTRACT VALUE (CV): The price buyers actually paid for homes in that Zone that month. (Interesting when compared to what (IV) is in that Zone).

% OF CV TO IV: IV is always higher (What the seller wants) compared to CV which is always lower (What the buyer is willing to pay). This shows how close

Buyers are actually paying compared to asking price as a percentage. Interesting when getting Seller to price properly for the current market.

*Includes Brooklyn listings